HARIKRISHNA SURIYANARAYANAN

Product Associate | AI & Data Products | Product Innovation, Adoption & Scale
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EXPERIENCE

Tailnode / Nation with NaMo - India **Jul 2025 - Present**
Product Associate | AI, Data & Internal Products

- Owned product lifecycle and scale-up for 4 products across discovery, requirements, rapid prototyping, prioritisation, rollout and continuous improvement.
- Drove 10x CMS adoption from ~50 to 500 users in 4 months by resolving workflow pain points, launching stakeholder dashboards and using product metrics to guide roadmap decisions.
- Reduced topic-level sentiment report turnaround from ~3 days to ~4 hours through AI-assisted workflow redesign, automation and process optimisation, while improving delivery quality.
- Built WhatsApp and Slackbot reporting automations plus lightweight internal tools/webpages using Google Apps Script and AI-assisted development, reducing manual effort and improving report consumption.
- Currently working on Model Context Protocol (MCP) integration to connect product capabilities and data with AI-native workflows and more interoperable product experiences.
- Worked cross-functionally with engineering, analytics, operations, business and client teams; used basic-intermediate SQL, REST APIs and relational data concepts for investigation, validation and feature definition.
- Led vendor/API research across Sprinklr, Zaver One and social-listening platforms; built rapid prototypes with Google AI Studio, Claude Code/Design, Stitch and Antigravity, and created client pitch decks/executive presentations.
- Introduced structured prioritisation and execution planning, reducing product backlog by ~60% and improving delivery visibility, cost efficiency and quality.

ZScore Technologies - India **Jun 2024 - Jul 2024**
Founder's Office & Product Intern

- Built core product functionalities for a digitisation/adjudication product with the CEO and Operations Lead, structuring unstructured data into product workflows and translating client feedback into feature improvements.
- Experimented with Google Vertex AI to improve backend workflows and proposed product enhancements based on testing, data quality and user needs.

WorldQuant BRAIN - Remote **Aug 2023 - Present**
Part-Time Individual Consultant | Quantitative Research

- Researched, developed, tested and deployed investment alphas using historical financial data; iteratively refined signals for robustness and performance, achieving Gold-level recognition.

NMSWORKS - Chennai, India **Jun 2023 - Aug 2023**
Network Solutions Intern | Network Systems

- Designed and simulated network configurations using GNS3 and Cisco Packet Tracer, building foundational understanding of network architecture, routing and protocols.

LEADERSHIP

Social Council, NIT Trichy - Tiruchirappalli **Nov 2022 - May 2025**
President

- Led a 40-member core team across 9 social clubs, managing ₹6L+ budgets and end-to-end planning, coordination and execution of campus social initiatives.
- Previously led a 15-member marketing team, securing CSR/brand partnerships, coordinating vendors and fundraising initiatives that supported 1,000+ community beneficiaries.

Street Cause Chennai - Chennai **Nov 2021 - May 2022**
Co-founder & Associate President

- Co-founded the Chennai division and scaled it to 300+ student volunteers, building recruitment, operating and project-execution workflows.
- Coordinated with government authorities, law enforcement and external partners; helped deliver a marathon raising ₹5L+ and used community surveys to prioritise projects and resource allocation.

EDUCATION

National Institute of Technology, Tiruchirappalli **2025**
B.Tech, Electronics & Communication Engineering | CGPA: 8.1/10

Sir Sivaswami Kalalaya Senior Secondary School, CBSE
Class XII (2021): 95.4% *Class X (2019): 95.6%*

PROJECTS

- Data Product Health & Key Alerts Dashboard: Designed a product-health and data-quality dashboard covering critical metrics, anomaly alerts, issue prioritisation and stakeholder views for faster failure detection.
- Food Delivery & Corporate Ordering Product Concept: Designed a food platform spanning consumer delivery, bulk corporate ordering, peak-hour high-density fulfilment and tourism-focused eatery discovery; mapped users, workflows and constraints.
- Mobility & Tourism Access Product Concept: Developed a mobility concept for tourism and pilgrimage routes using boats/cruises, helicopter tourism and porter-like assisted mobility; evaluated accessibility, demand and service feasibility.

SKILLS & CERTIFICATIONS

Product & Execution: Product Discovery, User Research, PRDs, Prioritisation, Rapid Prototyping, Product Adoption, Process Optimisation, Stakeholder Management
AI & Prototyping: Google AI Studio, Claude Code/Design, Stitch, Antigravity, Google Apps Script, LLM Workflows, Prompt Design, Workflow Automation
Data & Technology: Basic-intermediate SQL, Python, REST APIs, RDBMS/Relational Databases, Schema Fundamentals, Data Validation, Data Pipelines
Certifications: Advanced Excel Professional (Udemy); Inbound Sales (HubSpot Academy); Strategy Consulting (BCG x Forage); Tools for Data Science (IBM); Machine Learning (PrepInsta); Excel Skills for Business (Goldman Sachs x Forage)
Product Learning: Pendo x Mind the Product - Product Analytics; Becoming an AI Native Product Manager (In Progress)
Interests: Solving case studies, Tennis, MMA